



## **The Hess Collection Welcomes New President, Gary Bulger**

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The Hess Collection is pleased to welcome on board a new president, Gary Bulger. Bulger began his tenure with The Hess Collection Winery in 1995 as the Central Region Sales Manager. In 2000, he became National Sales Manager, and the following year was promoted to Vice President. Since 2003, Bulger has held the position of Senior Vice President and Director of Sales. Bulger's more than 14 years of experience with The Hess Collection gives him a true appreciation of the winery's history, and a solid vision for the future to continue to build the brand's success. "I look forward to honoring the winery's rich traditions, and moving forward along the path that Donald Hess has forged since he founded the winery in the late 70's," says Bulger.

A Southern California native, Bulger began his career in the wine and spirits industry in 1986 with Southern Wine and Spirits, based out of Southern California. From there, he moved on to the Continental Distributing Company in Chicago, IL, where he spent three years as General Sales Manager in charge of Fine Wine On-premise. In 1993, Gary was appointed to the position of Central Region Sales Manager for Cuvaison Winery and Schramsberg Vineyards before joining The Hess Collection.

Bulger replaces industry veteran Tom Selfridge, who has been President of The Hess Collection since September 2005. Selfridge is retiring from his current position and has joined the board of Hess Family, the parent company of The Hess Collection Winery.

Jill Goodrich-Collas, who has been with The Hess Collection since 2001, has been promoted from California State Manager to the position of National Sales Manager. A Minnesota native, Goodrich-Collas previously held a management position for The Hess Collection's Minnesota distributor.

### **About The Hess Collection**

The Hess Collection on Mount Veeder produces distinctive estate grown Napa Valley Cabernet Sauvignon wines acclaimed for their complexity, structure and elegance. The mountain winery is a leader in sustainable and organic practices across its 310 vineyard acres on Mount Veeder and single vineyard designates in the Napa Valley. The historic winery has earned international recognition for its wine, culinary and visitor programs and provides public access to Donald Hess' extensive private contemporary art museum. Hess Family includes The Hess Collection (California), Artein (California), Sequana (California), Peter Lehmann Wines (Australia), Glen Carlou (South Africa) Colomé (Argentina) and Brancaia (Italy). [www.hesscollection.com](http://www.hesscollection.com)

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